

WDH

,ZDOR\H 2MR 2OXND\RGH

7LWOH \$VVLVWDQW 3URIHVV  
)DFXOW6FKRRO RI %XVLQHV\  
(PDLO 2LZDOR\H#PXVW HGX  
\$GGUW\ \$YHQ'UGOXQ <DW 6HQ  
/LO\ &RXUW ' 7UHD\  
7DLSO 0DFDX  
&KLQD

2IILFH %ORFN 2 5RRP 2  
+REE\ 7HDFKLQJ 5HVHDFK  
\$FWLYLWLHV

\$FDGHPLF 4XDOLILFDWLRQ  
3K '&DWKROLF 8QLYHUVLW\ 8QLYHUVLW\ RI 6DLQW -R  
0DVWHU 8QLYHUVLW\ RI 0DUNHWLQJ  
0DVWHU 8QLYHUVLW\ RI %XVLQHVV \$GPLQLVW

:RUNLQJ ([SHULHQFH  
3UHVHQW \$VVLVWDQW 3URIHVV 8QLYHUVLW\ 0DUNHWLQJ  
/HFWXUHU 8QLYHUVLW\ RI 6DLQW -RVHSK 0DFDX  
± /HFWXUHU 1580LW\ 1LJHULD

7HDFKLQJ \$FWLYLWLHV  
,QWHUQDWLRQDO %XVLQHVV  
%XVLQHVV 6WUDWHJ\  
0XOWLQDWLRQDO QHVV &RUSRUDWLF DJHPHQW  
%XVLQHVV &RPP VLRQ

5HVHDFK \$UHDV  
%LODWHUDO 7UDGH \$JHHPHQWV  
(PHUJLQJ PDUNHWV 2ZQHUVKLS DQG /RFDWLRQ 6SHFLILF \$GYD  
&KLQHVV 0DQDJHPHQW

6HOHFWHG 3XE VLRQV  
x 2MR 2OXND\RGH R\H +RQJ .HL ,P \$ L 'DPLOROD 2  
\$OYHV 0LFKD PDUFKL 7KH (PHUJLQJ 6SHHILFXUF  
\$GYDQWDJHV L WDLQDEUHW\  
x =EQJ - Q ;3H ° \ +QyR •2

x ,ZDOR\H 2 2 6XSSRUWLQJ ,QIUDVWUXFWXUHV 3UR  
\$GYDQWDJHV IRU 5HVRXUFHV VHHNLQJ &KLVGHODWLRQV  
RI \$UWV DQG &RPPHUFH

x \*EDGDPRLV \$ ,ZDOR\H 2 2 %DPEHU ' \$Q H[S  
FRQVXPSWLRQRIKROQR EHYHUXDWHWLRQLJHUR 6FLHQFH

2WKHU 3URIHVVLQRQDO \$FWLYLWLHV

x ,ZDOR\H 2 2 DQG 6KL \* - 0DUNHW 5HFHSWLYHQH  
&KLQHVH )LUPV LQ (PHUJLQJ 5HODWLRQV  
%HKDYLRU LQ 'HYHQRSLQJ,\*1D'OREQ

x ,ZDOR\H 2 2KH ,QIXHQFH RI \*RYHUQPHQW 3ROLFLHV RQ  
1LJHULD ,Q ,YR &DUQHLUR 'H 6RXVD 'LDNLWH \$ ' DQG ,ZDOR  
&XOWXUDO ,GHQWLW\ DQG (PHUJLQJ 5HODWLRQV LQ D \*ORE

x \$PDGDVXQ,ZDOR\H 2 2 %XLOGLQJ 'HYHORSPHQW 6WD  
&KLQHVH \$OWHUQDWLYH 5LVH ZKHUH R&KLSRUWXQL  
5RXWOHGJH

x ,YR &DUQHLUR 'H 6RXVD 'LDNLWH \$ ' DQG ,ZDOR\XOWXUDO  
,GHQWLW\ DQG (PHUJLQJ 5HODWLRQV LQ D \*OREDOLJHG :RU

+RQRUV \$ZDUGV

)XQGLQJ 9LFH 3UHVLGHW RI \$IULFDQ &KDPEHU RI &RPPHUFH